

Control and productivity gains

ACCTivate! allows companies to take control of inventory and distribution activities, realize significant productivity improvements and transform operational processes.

Putting managing back into management

ACCTivate! provides the right tools and access to relevant, real-time information for increased management effectiveness with vendors, employees, prospects and customers.

Supply the big box

ACCTivate! enables EDI for small and midsized businesses. ACCTivate! clients are currently using EDI successfully with some of the largest companies in the world, such as Walmart[®], The Home Depot[®] and Academy[®] Sports + Outdoors.

It's in the details

Outdistance the competition with visible focus on service and delivery. Service with and after the sale, powered by ACCTivate!'s robust features, will have customers delighted.

“This is amazing! We have seen a much lower error rate, time savings and serious productivity gains. It's better all the way around.”

Sheila Butler
COO
Adian Gray

ACCTivate! is a complete business management system with the power, flexibility and scalability that growing businesses require.

Built on a solid foundation of best in class capabilities, ACCTivate! delivers robust features that enable businesses to automate, organize and adapt for a sustainable, competitive advantage.

Inventory management

ACCTivate!'s powerful Inventory management system organizes information for effective management and accurate control of inventory, resulting in increased productivity and efficiencies. From extensive tactical essentials to comprehensive visibility and decision-making capabilities, ACCTivate! delivers a superior inventory solution.

Purchasing management

At the heart of ACCTivate!'s Purchasing management system is a repository of purchasing history information that can be accessed by all authorized company personnel. Quick access to current & historical pricing, cross-referencable product codes, and a robust tool set for managing purchasing activities, enables streamlined processes and improved spend management.

Warehousing

Warehouses house more than inventory – uncovering hidden performance data and process information can take a growing business to new levels of optimization. Discover opportunities to maximize resources, automate processes, and strategically manage inventory across multiple physical and/or virtual locations or warehouses and within any location.

Customer relationship management

Envision sales cycle management from prospect to sale. Imagine anyone in the company with authorization having the ability to assist customers with confidence; knowing all the required information is immediately available at their fingertips. Experience these and the many other benefits of ACCTivate!'s CRM functionality and make improved customer acquisition, retention & satisfaction a reality.

Increase control
Delight customers
Streamline processes
Achieve predictability
Minimize production lead times
Simply planning
Increase profitability

“ACCTivate! has delivered time and time again. The software allows us to have the ability to focus on our customers instead of our inventory, and its point of sale function has transformed the way we complete counter sales.” Hayes further stated that ACCTivate! has “saved us a pile of money.”

Bill Hayes, Owner & CEO
Hawaii Nut & Bolt

“We couldn’t have done it without ACCTivate! We had some little \$20 software program that was running on our CSR’s computers. Inventory was maintained with paper and pencil. ACCTivate! brings it all together into one system and gives us the information we need when we need it.”

Schean Barrett
Director of Marketing
Performance Racing
Warehouse

“ACCTivate! is constantly looking for ways to improve their software and they listen to customers. Customers can submit software enhancement requests on the website for crying out loud!”

Jamey Wells, Owner
Falcon Industries

Sales order management

Customers expect more today and consistent, high-performing order management can be the pivotal competitive differentiator. ACCTivate!’s depth of order processing capabilities, combined with real-time inventory availability and drop shipping management, create a customer-centric order process that delivers accurate, on-time deliveries.

EDI

Turn cost overheads into cost reductions with EDI and get the same productivity gains as large companies. Automatically feed received purchase orders into the standard order fulfillment process; automatically derive shipment packaging for standard and pick & pack operations; directly capture shipping tracking numbers for each carton; and automatically generate return ASN & invoice transactions with no duplication of data entry.

Reporting

Extensible knowledge. ACCTivate!’s administration, management and reporting capabilities provide businesses the information and tools needed to control today’s demands, adapt for tomorrow’s changes and scale for future growth and success.

Mobile

Work anywhere with greater accuracy and flexibility with ACCTivate!’s Mobile applications. With mobile inventory management, mobile sales orders, mobile picking and route accounting & route delivery capabilities, ACCTivate! Mobile solutions will optimize operations across the company and beyond.

Picking & shipping

Pick accuracy and on-time shipping are the last critical steps before the moment of truth when the customer receives the order. ACCTivate!’s Picking & shipping tools are designed to reduce errors, eliminate bottlenecks, optimize worker productivity and assist in the process of satisfying customers time and again.

Service management

Post-sales service can be both a strategic profit center and an opportunity to further cultivate customer loyalty. ACCTivate!’s Installation, service & repair tools provide the professional support to increase productivity, improve communication and assist companies in attaining service excellence.

Decision Support

Most companies have a lot of data. Some companies produce a lot of reports. Only a few companies profit from making better decisions as a result of either. ACCTivate! decision support tools simplify the decision-making process by providing easy access to real-time business intelligence across all areas of your company.

Manufacturing

ACCTivate!’s Manufacturing features are designed to manage product design, specifications and production. From start to finish, the manufacturing process can be managed to ensure efficient workflow through easy status updates and printed workorders.

ACCTivate! Key Features

Inventory management

- > Assemblies
- > Average, standard, LIFO, FIFO and actual (specific identity) valuation
- > Categorize products by one to four classification methods
- > Complete historical transaction ledger by product
- > Consignment inventory
- > Custom fields
- > Cycle counting
- > Discontinued stock management
- > Landed cost
- > Lot & serial numbers
- > Multiple units of measure
- > Matrix inventory/assortments
- > Wide variety of product data

Warehousing

- > Bar code creation & printing
- > Location management within warehouses (bin management)
- > Multiple warehouses (physical or virtual)

Purchasing

- > Drop ship purchasing wizard
- > Email PO to vendor
- > Items recommended for reorder based on established stocking levels & POs are created for them with one-click
- > Multiple vendors per product
- > PO approval capture
- > Pricing controls
- > Purchase requests
- > Request for quote
- > Special order purchasing wizard
- > Vendor price discount

Picking & shipping

- > Bill of lading creation
- > FedEx, UPS & DHL integration
- > Kitting
- > Pick route optimization
- > Shipment tracking

Mobile computing

- > Assemblies
- > Inventory counts
- > Inventory picking
- > Inventory receipts
- > Inventory transfers
- > Mobile devices (WIFI or cellular) with or without barcoding
- > Route accounting
- > Sales order entry

EDI

- > Automatically prepare invoices
- > Automatically prepares UCC128 labels
- > Automatically sends ASN & invoice transactions to trading partner
- > FedEx/UPS shipping labels automatically print with pre-determined weights from database
- > Receive POs from trading partner
- > Sales order is automatically created
- > Shipments are automatically prepared by Wizard

Reporting

- > Drill down & drill around information access
- > Over 75 standard reports
- > Unlimited custom reports utilizing Crystal Reports®

Decision Support

- > Assign, manage & track virtually any activities throughout the organization
- > Customizable dashboard
- > Demand reports
- > Inventory turns analysis reports
- > Overstock/understock analysis report
- > One-click overview of all business activities
- > Reminder alerts

CRM

- > Credit & collection management
- > Contact/email history & notes
- > Customer order status & history
- > Customer self service
- > Follow-up reminders
- > Mail/email list management
- > Multiple contacts per customer
- > Pipeline analysis
- > Sales and payment history

Sales order management

- > Automatic credit check
- > Counter sales
- > Credit card processing
- > Customer/product price/discount matrix
- > eCommerce integration
- > Formal quotations with conversion to sales order at acceptance
- > Manage multiple branches
- > Multiple pricing options
- > Multiple ship to locations
- > Quantity break pricing/discounts
- > "Quick Quote" for customer price inquiries
- > RMA with credit memo creation

Service management

- > Invoice service orders individually or in batches
- > Labor & materials capture
- > Link service call occurrences to customer history
- > Service billing
- > Service call completion & follow-up emails to customers
- > Service scheduling

Manufacturing

- > Custom manufacturing
- > Discrete manufacturing
- > Process manufacturing
- > Product refurbishing & repair
- > Workflow status
- > Workorders



* Some features are optional

Integrated with QuickBooks® since 2003



**ACCTivate! is a product of
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www.acctivate.com

(866) 877-1311